

Board of Directors Meeting
Monday, January 27, 2020 (5:00-7:30 p.m.)
Shelly Ridge

Board Chair Opening Remarks & Mission Moment

Board Chair Debbie Hassan called the meeting to order at 5:07 p.m. The Mission Moment was presented by Gold Award Girl Scout Daisy M. from Philadelphia. Daisy shared her project about creating a travel website for teenagers as well as an educational program about international travel for Mighty Writers.

Executive Session

The Board unanimously approved Jennifer Dempsey Fox as the newest Board member. The Board also unanimously approved Laura Azzalina as a new Board Development Committee member.

Management Report

CEO Kim Fraites-Dow shared the YTD membership figures for MY20. We are ahead of last year at this time for renewed members and members joining via Alternative Program Delivery (AKA Outreach). Kim also reported that the initial order for cookies was up by 4,000 cases year over year.

Finance/Audit Committee

Chair Maria Kraus introduced Vicki Raivitch, the principal of CLA, our auditing firm. Vicki then led the Board through the FY19 Audit. No material weaknesses, disagreements, or difficulties were identified. GSEP received an unmodified/clean audit. The Board approved the audited Financial Statements for Years ended on September 30 in 2019 and 2018.

Property Committee

Ann Donley, committee member, introduced Beth Van Why, Becker & Frondorf Project Manager for Mountain House. Beth explained that the Salisbury Township Zoning Board is meeting on February 7th to hear from GSEP and neighbors regarding the impact of our proposed project. Beth then introduced the team from MKSD, our architectural firm. The team shared the project goals of extending the camp program, modernizing the facilities, and encouraging Girl Scout membership while complementing the environment. They had met with girls, parents, troop leaders, volunteers, and staff to understand those cohorts' wants and needs.

Bylaws Committee

Committee Chair Deb Walters shared that the 11 members of the Bylaws Committee have met eight times for three hours each during the past five months. That totals 264 hours,

which is the equivalent of working 24/7 for 11 straight days. She explained that almost every line in the current Bylaws has had a suggested edit to it (mainly either formatting, punctuation or clarification). She added that the other people who have been consulted include the parliamentarian GSEP has worked with in the past, the governance guru at GSUSA, and a local attorney specializing in non-profit governance.

Board Chair's Closing Remarks

Debbie Hassan thanked the Board members who presented at the Women's Leadership Summit in early January: Terri Boyer, Sophia Lee, and Emily Turner as well as Ann Donley and the three Girl Advisors for attending. Debbie also thanked Girl Advisors Sydney Machion and Nya Cherry for representing girls on Fox 29's ClassH-Room trivia context show. Debbie also expressed her appreciation to the Board members who attended the Silver and Gold Awards Ceremonies. Finally, she encouraged all members to support our girls during the cookie sale.

Adjournment

Debbie Hassan adjourned the meeting at 7:41 p.m.